

Real Estate Designations

ABR

The Accredited Buyer Representative designation indicates a real estate agent specializing in representing buyers in the real estate transaction. The ABR is conferred by the Real Estate Buyer's Agent Council (REBAC).

CCIM

The highest designation of commercial specialists is the CCIM, Certified Commercial Investment Member, conferred by the Commercial Investment Real Estate Institute of NAR.

CRB

The Certified Real Estate Brokerage Manager designation, conferred by the Real Estate Brokerage Managers Council, identifies brokers who have taken an extensive array of courses oriented toward enhancement of brokerage management skills.

CRP

The Certified Relocation Professional certification is conferred by the Employee Relocation Council (E-R-C). The designation denotes relocation professionals who specialize in relocation and who pass the demanding requirements of E-R-C. RE/MAX has about 70 percent of all real estate CRPs in the United States.

CRS

The Certified Residential Specialist designation, offered through NAR, denotes an agent who specializes in residential real estate. Only about 3 percent of the members of NAR have earned this designation, while more than 16 percent of RE/MAX Associates have their CRS.

GRI

Only about 9 percent of all Realtors have earned the designation Graduate of the Realtor Institute. About 26 percent of RE/MAX Associates have completed this advanced course of study and earned their GRI.

LTG

The Leadership Training Graduate designation recognizes members of the Women's Council of Realtors who have achieved a superior level of leadership expertise through education and experience.

RRS

The Registered Relocation Specialist designation is the Canadian equivalent to the Certified Relocation Professional designation in the United States. An agent holding the RRS designation has proven experience in assisting corporate and government transferees in their destination and departure cities.

In addition to the professional designations described above, which are among the most frequently held designations in the industry, there are numerous other specialized designations held by RE/MAX Associates, including:

AACI

Accredited Appraiser Canadian Institute

ACCI

Associate Canadian Condominium Institute

ALC

Accredited Land Consultant

AMO

Accredited Management Organization

ARM

Accredited Resident Manager

CAPM

Certificate in Advanced Property Marketing

CBR

Certified Buyers Representative

CEA

Certificate of Estate Agency

CGA

Certified General Appraiser

CIPS

Certified International Property Specialist

CPM

Certified Property Manager

CRA

Canadian Residential Appraiser

CRE

Counselor in Real Estate

CREA

Certified Real Estate Appraiser

CRSS

Certified Real Estate Securities Sponsor

CSP

Certified Sales Professional

FRI

Fellow of the Real Estate Institute

FRICS

Fellow Royal Institute Chartered Surveyors

GAA

General Accredited Appraiser

MAI

Member of the Appraisal Institute

MVA

Market Value Appraiser

RI

Professional Division

RM

Residential Member

SIOR

Society of Industrial and Office Realtors

SRA

Senior Residential Appraiser

SREA

Senior Real Estate Analyst

SRS

Specialist in Real Estate Securities